INVESTOR PITCH

Lawra.

AI for legal practice — multilingual, sovereign-deployable, education-first.

Carlos Miranda Levy · Tanya Mejía-Ricart · Ana Carolina Blanco Haché · Ydarlis Cabrera · Fabiola Herrera · Luishy Medina · 2026

WHY NOW

Capital is voting on legal AI — and on Latin America

Lawra sits at the intersection of both signals. Multilingual + LatAm-anchored + sovereign-deployable.

THE PROBLEM

Lawyers want AI. They don't have a path.

THE SOLUTION

Three layers, one company

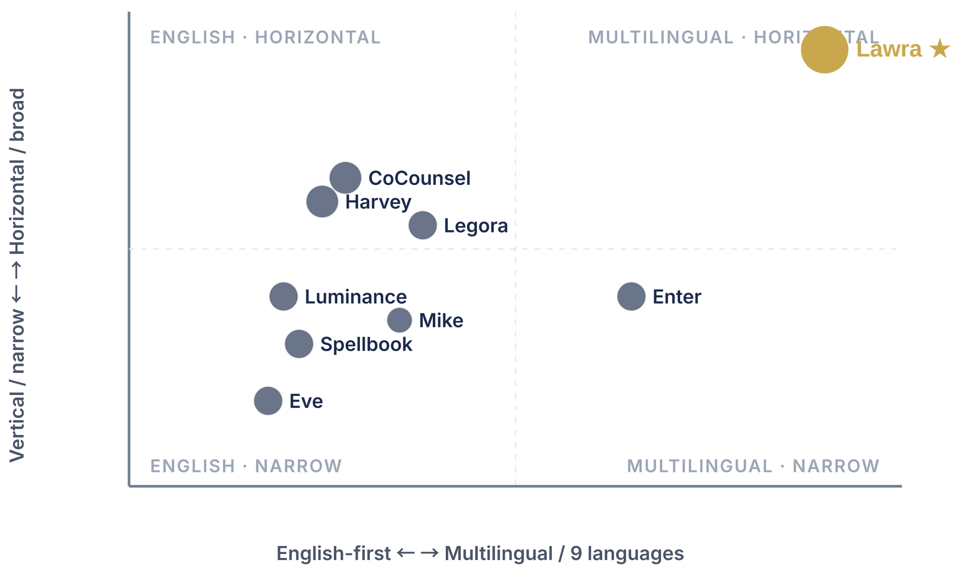
1

2

3

HOW WE COMPETE

We don't fight where Harvey/CoCounsel/Luminance are strong



✓

✓

✓

✓

✓

✓

PRODUCT PORTFOLIO · BY PRACTICE AREA

Across 10+ legal practice areas. All operational.

100+

10+

50+

1,800+

DEPTH DISTRIBUTION TODAY (HONEST)

DEEP	Commercial · Corporate · Litigation
GROWING	Employment · Privacy · IP · Regulatory · AI Governance
ROADMAP	Family · Tax

No vaporware. Every tool ships paying-customer-ready output today. AI Suite includes 50+ autonomous legal agents — AI Judge, Brief, Lawra Incorporate, Lawsuit Assembly, Conflict Check, Settlement Valuation, E-Filing, AI Lawyer, Workflows, Monitors, plus our enhanced and adapted portfolio of agents covering vendor review, DPA, DSAR, termination, trademark clearance, brief drafting, deposition prep, demand letters, and more. Lawra Incorporate ships 95+ legal documents productized as a freemium tiered generator.

TRACTION

Built before raised

MARKET

Big, fast-growing, and our slice is uncontested

$1.1T **$15B+** **~2M+**

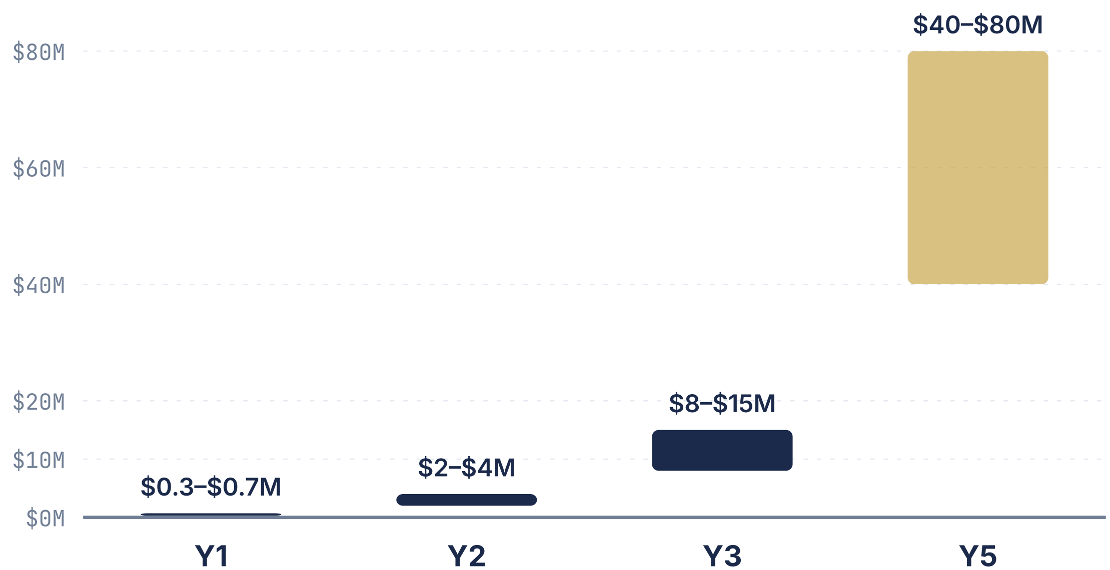
Our addressable slice — multilingual mid-market + LatAm + sovereign-deployable enterprise — is $1.5B–$3.5B by 2030 on conservative penetration. Beyond LatAm: Iberia, Lusophone Africa, Asia-Pacific multilingual firms, EU/Canada mid-market.

GO-TO-MARKET

Bottom-up first. Enterprise follows.

FINANCIAL OUTLOOK

Bold projections, real upside



Annualized recurring revenue · low–high scenario range

Year 5 ARR: $40M–$80M · Operating margin 65–75%

Break-even: month 14–16

Series Seed: $1M–$3M to reach $5M ARR. Series A: $10M–$25M at $20–50M ARR. Category context, sourced on the business plan: Harvey and Enter each reached a multi-billion-dollar valuation within about three years.

ROADMAP

What ships next

onsensus Mode· Lawra
ors· LatAm doctrine packs·
nropic Legal extraction —
first 5 civi

Q3 2026

Q4 2026

Word + Outlook add-ins
(AppSource)· Vault· first
enterprise pilots in MX/CO/BR.

SOC 2 Type 1 then Type II· SOC 2
Type 1 then Type II· SOC 2 Type 1
then Type II· SOC 2 Type 1 t

2027

2028+

$40M+ ARR trajectory · sel
LatAm acquisitions · glol
multilingual leadership · sta

THE TEAM

The team

The team

A founding team spanning regulatory, legal and technology execution, with decades of combined practice. These are the humans on the cap table.

Carlos Miranda Levy

FOUNDER · INNOVATOR IN CHIEF

Stanford Digital Vision Fellow · CNN-recognized technology leader · economist · work across four continents · Coordinator of CEMI's Enhanced Intelligences · multilingual (EN/ES/FR/PT)

Tanya Mejía-Ricart

ASSOCIATE · SENIOR VP, LAW & REGULATIONS

Decades of legal practice · Property, Regulatory, Tax, Patrimonio and Family Law · grounds Lawra in real doctrine

Ana Carolina Blanco Haché

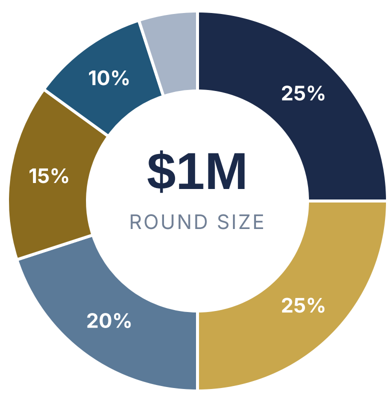
ASSOCIATE · VP OF IP & ENTERTAINMENT LAW

Oxford LLM · IP & Entertainment Law · the contracts and compliance backbone of the AI Suite

USE OF FUNDS

Where the $1M goes

18-month operating horizon. Allocation aligned to what drives ARR: shipping the Stripe paywall, enterprise sales hires, and compliance certifications that unblock procurement.



25%	Engineering + Product
25%	Sales + Customer Success
20%	Marketing + GTM
15%	Compliance + Legal
10%	Cloud Infra + AI APIs
5%	Reserve + Runway Buffer

THE ASK

Strategic partners over the highest bid

We are raising $1,000,000 at $6,000,000 pre-money / $7,000,000 post-money — 14.29% of the company. This is priced equity, not a SAFE: there is no valuation cap, no discount and no MFN clause. Minimum ticket $25,000. Tickets from $250,000 carry pro-rata rights; from $500,000, a board observer seat.

Network. Distribution. Jurisdictional expertise. Sector relationships. We prioritize investors who bring more than capital — strategic partners over the highest bidder.

Open the conversation

Thank you.

Lawra · Carlos Miranda Levy · 2026

Continue the conversation

Carlos Miranda Levy
Coordinator of CEMI's Enhanced Intelligences
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