

THE TEAM

The team

A founding team spanning regulatory, legal and technology execution, with decades of combined practice. These are the humans on the cap table.



Carlos Miranda Levy

Founder · Innovator in Chief

25+ years at the intersection of **technology, strategy, and social impact** — spanning Silicon Valley, the Caribbean, Europe, and Latin America. **Stanford Digital Vision Fellow**; CNN-recognized internet leader (20 Latin American Internet Leaders); MIT Emerging Leader & Entrepreneur; Forbes 30 Business Promises; Google Developing World Scholar. Founder of CEMI.AI and a constellation of community-driven AI initiatives — 100+ Things to Do with AI, aiLearning.global, Ibizai.io. Economist with experience across four continents; multilingual (English, Spanish, French, Portuguese). As Lawra's **sole Founder and Innovator in Chief**, Carlos sets the strategy, builds the product, writes the doctrine, and curates the personas — bringing an economist's view of market disruption, a technologist's ability to build, and a multilingual communicator's reach into markets competitors can't serve.



Tanya Mejía-Ricart

Associate · Senior VP, Law & Regulations

30+ years of legal practice with deep expertise in **Property Law, Regulatory Compliance, Tax, Patrimonio (Wealth & Estate Law), and Family Law**. Tanya brings the seasoned legal judgment that grounds Lawra's output in real-world doctrine and the nuanced reality of practice. As an Associate, she contributes to internal legal review and helps ensure Lawra's products meet the standards of working professionals in Latin America and beyond.



Ana Carolina Blanco Haché

Associate · VP of IP & Entertainment Law

Experienced in **legal aspects of media and film production**. 15+ years specializing in **Intellectual Property, Entertainment, and Technology Law**. LLB · LLM · Magister Juris, University of Oxford. Has counseled local and international audiovisual productions, investment projects, and cross-jurisdictional trademark registrations. Brings the IP-and-creative-industries depth that ensures Lawra's products respect creator rights while building defensible IP for the company.



Ydarlis Gissel Cabrera Grullón

Associate · CCO (Chief Commercial Officer)

20+ years in **sales, digital media, strategic partnerships, and product validation** across mainstream TV broadcasters, radio networks, large corporate media groups (digital media sales), and food-delivery platforms. Brings the commercial discipline and channel-level relationships that turn Lawra's products into real revenue. Co-leads commercial strategy, distribution partnerships, and product-market validation across LatAm — connecting Lawra's offerings with the buyers, channels, and ecosystems that shape adoption.



Fabiola Herrera

Associate · Senior VP, Regulatory Affairs & Government Relations

30+ years in **digital transformation, payment systems, cybersecurity, and financial-sector regulation**. Former Deputy Manager of Systems and Technology Innovation at the **Central Bank of the Dominican Republic**, where she led payment-system modernization, the implementation of instant payments, founded the CSIRT, and authored the legal framework for cybersecurity in finances. Led the Banking Clearing House for 12 years and the regional payment-system interconnection project (SIPA). Brings the regulatory affairs, government-relations, and high-stakes-modernization track record that grounds Lawra's compliance posture, sovereign-deployment positioning, and engagement with public-sector legaltech opportunities.



Luishy Medina

Associate · CTO

15+ years building intelligent ecosystems across **Blockchain, Internet of Things, Communications, Systems Architecture and Orchestration, AI, Big Data, and digital transformation**. Tech entrepreneur, product strategist, and innovation leader. World Bank collaborator on digital-government innovation and smart-city projects across LatAm + Caribbean. Silicon Valley HACKT alumnus. Brings the engineering depth that makes Lawra's AI Suite production-grade — from cloud infrastructure to AI agent orchestration.









The AI executives below are original AI personas, disclosed as such. They hold no equity, appear in no cap table, and are not party to this round.

SEED ROUND · Open through Q3 2026



Pre-revenue · 1,950+ pages live · 50+ tool product catalog operational · Public launch May 16, 2026

PRE-MONEY

\$6,000,000

Priced equity — no cap, no discount, no MFN

POST-MONEY

\$7,000,000

ROUND SIZE

\$1,000,000

Rolling close · 6–10 signers target

EQUITY OFFERED

14.29%

\$1,000,000 at \$7,000,000 post-money

MIN TICKET

\$25,000

No floor for strategic angels

INSTRUMENT

Priced equity

No valuation cap, no discount, no MFN — those are SAFE terms and this round is not a SAFE.

USE OF FUNDS

Engineering + Product 25% · Sales + Customer Success 25% · Marketing + GTM 20% · Compliance + Legal 15% · Cloud Infra + AI APIs 10% · Reserve + Runway Buffer 5%



RUNWAY

18 months

To \$1M ARR and the Series A trigger

REVENUE

**Premium \$149/mo · Complete pkg \$499 ·
Consulting + AI Suite enterprise tiers**

PRACTICE-AREA COVERAGE

**10+ areas · commercial · corporate · litigation
deep · employment · IP · privacy · regulatory · AI
governance growing · family · tax on roadmap**

Pitch deck

Business plan

The ask

invest@lawra.io



SIGNED

Carlos Miranda Levy

Coordinator of CEMI's Enhanced Intelligences

INVESTMENT ENQUIRIES

invest@lawra.io

COMMERCIAL FOLLOW-UP

business@lawra.io

Lawra raises at initiative level; CEMI.ai raises at group level. Both kits are open.

[CEMI.ai group investor kit](#) · [CEMI institutional dossier](#)



lawra.io/investors